

PEOPLE & COMPANIES



Rapleys has appointed **Neil Jones** as associate in the town planning department in the Manchester office. He previously worked for GVA (0870 777 6292).

DTZ has appointed surveyor **Simon Roddam** to its office agency team in Manchester. He joins the firm from BE Group and will deal with disposals and acquisitions (0161 455 3786).

Hatton Real Estate has appointed **Elliott Stern** to its investment and office agency team. He has worked as a commercial property agent in the City fringe for four years (020 7101 2020).



Ian Houston has joined **St Bride's Managers** and will be responsible for developing the business in the UK and Europe. He was previously at Cushman & Wakefield. (020 7078 1961).

Environ has expanded its due diligence team with the appointment of **Sarah Gilby** as a manager in London (020 7478 9800) and **Clinton Phaal** as a manager based in the Glasgow office (0141 548 8088).



Cala Homes has appointed **Robert Monkman** as sales and marketing director in the Midlands team. He has previously worked for Wimpey, Bryant and Berkeley Homes (01564 797640).

Lambert Smith Hampton has appointed **Sean Prigmore** as a director in its retail team. He has more than 20 years' experience and previously worked for Douglas Stevens & Co (020 7198 2238).

King Sturge has appointed **Holly Stock** as senior surveyor in the new homes and residential consultancy team. She joins from Savills (020 7715 9723).

Crofton has appointed **Ian Marriott** as associate director based in the Kent office. He joins from Peter Brett Associates and has 35 years' experience in building services (01732 850440).



Chesterton Humberts has appointed **Nick Underhill** as head of international residential development. He has been in the property industry for 35 years and has worked with Berkeley Homes, Barratt Homes and Laings (020 3040 8354).

John D Wood has appointed **Elliot Goodman** as commercial lettings manager. He joins from Pearl & Coutts and brings more than 10 years' experience to the role (07967 320 708).

National Trust for Scotland has appointed **Nicola Cameron** as national estates manager in the Edinburgh office. Prior to joining the trust she worked with Elphinstone Holdings and Lidl UK (0844 493 2100).

Obituary

Ian Rowe, director at **Signet Planning**, died on 18 April. He was a planning consultant for more than 30 years, working for Land and Development Practice and Chapman Warren, before becoming a founding director of Signet Planning in 2005.

Start-ups

Peter Bache has set up **BSV Associates**. The firm will focus on the valuation and disposal of property, plant and business assets across the UK and is based at Lancaster House, 67, Newhall Street, Birmingham B3 1NQ (0121 236 9992).

how to...

PREPARE HOMES FOR DIGITAL TV

SUPPLIED BY SKY TV



With the UK's switch to digital TV transmissions due to be complete in 2012, research by Sky Communal TV shows many private apartment blocks are still not digitally ready. It seems property managers are procrastinating because of the perceived cost and hassle of installing a new system. So what steps should they take?

- Arrange a free quotation. For instance, Sky has a specialist Switchover Team dedicated to handling switchover for blocks of flats, which offers property managers a free estimate.

- Decide what communal TV system is best for you and your residents. The shared-dish system delivers digital satellite signals to flats in a block from a single rooftop dish, and the integrated reception system is "platform-neutral", distributing signals to multiple flats from a single reception unit. Residents can choose to watch free-to-air programmes on Freeview or Freesat, or subscribe to a digital provider.
- Find out what financial help is available on communal systems. Some come with leasing options or subsidies.
- Choose an expert. Save yourself hassle by appointing a team with local knowledge and plenty of experience.
- Communicate with residents. It can be hard to find a solution to suit everyone in the block, and some digital providers can help you with this.

To contact Sky's switchover team, visit www.sky.com/managers or call 08442 410 331.

E-mail personnel and company changes to egmoves@egi.co.uk All contact details supplied (telephone, e-mail address, web addresses) may be published

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